

Severa Solutions Ltd

Severa Solutions Ltd (Severa) is a growing and financially solid Finnish software company, specialised in web based database solutions. The main product, Severa PSA is a PSA (professional services automation) solution, designed for project organizations and SMEs operating in services industry. It is the largest PSA system in Finland and is used in over 5000 projects.

Currently, we are expanding our business into Sweden and are looking for

Product specialist(s) for sales

You will be responsible for generating sales, customer consulting & training and handling first level customer support.

Qualifications

- Result-oriented and sales ability
- Proven track record in sales
- Strong work ethic and autonomous nature
- Excellent negotiation and communication skills
- Familiar with business culture in Sweden
- Fluency in Swedish and English
- Bachelor's degree (or higher) in business, IT or a related field

Assets

- Experience within B2B sales
- Experience from ERP, CRM and project management solutions

This is a perfect position for someone who wants to work in dynamic and modern working atmosphere. Office location is negotiable. We offer a ready and proven business model with support to achieve success. Flat hierarchy, strong team consciousness and fast decision-making ability enable target-oriented people to enjoy working and having fun. For the right person, we offer a possibility for career enhancement to managerial position.

For further information, please visit <http://www.severa.com>.

Applications and CVs should be emailed to janne.hirvonen@severa.fi with the reference "Product specialist, Sweden" in the subject line by 2005-09-18.